

# HAN KJØBENHAVN

## WHOLESALE SALES MANAGER - MENSWEAR

We are looking for a business focused and motivated Wholesale Sales Manager within our men's category. If you are passionate about business development, sales, and Han Kjøbenhavn, this is your opportunity to become a true Brand Ambassador.

As a Sales Manager at Han Kjøbenhavn, you will be working alongside an energetic and competent group of individuals across the company. The Sales Manager Men's reports to the Global Sales Director.

The position will be based at Han Kjøbenhavn's HQ in Copenhagen, however, frequent traveling will be required.

### Job Description

- Sell Han Kjøbenhavns' collections to our wholesale partners and support them throughout the season
- Pro-actively identify new wholesale partners and develop valuable solutions
- Prospection of new wholesale partners and develop valuable solutions in line with distribution strategy
- Follow up on sales and ensure excellent partner satisfaction at all times
- Management of client orders, deliveries, account statements, payments and logistics
- Perform go-to-market strategies and tactics within key markets
- Be an important Han Kjøbenhavn brand ambassador
- Experienced MS Office user

### The Ideal Candidate

- Minimum 3 years of experience within a similar position
- Proven track record within sales and sales management
- Proven experience with key account management, budget planning and follow up
- Passionate and extrovert personality that create and build positive and sustainable network and relations
- Self starter
- Strong communicator both verbally and in writing

We will need your application and CV before March 22<sup>nd</sup> end of day. Interviews will be performed continuously throughout the process. The start date will be after agreement. Compensation and employee conditions will be agreed based on qualifications.

***Please send your application and CV to:***

*Global Sales Director, Simon Aaby*

*Mobile: +45 27 75 78 68*

*E-mail: aaby@hankjobenhavn.com*

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## ABOUT US

Han Kjøbenhavn is a Copenhagen based fashion house with a growing community of innovation and creative nerve. Through Founder and Creative Director, Jannik Wikkelsø Davidsen's interest in storytelling, culture, and film making, Han Kjøbenhavn is a creator of ready-to-wear for men and women. Wikkelsø Davidsen is known for his uncompromising style of using cultural "conflicts" as a driver of innovation and storytelling. Han Kjøbenhavn is effortlessly fusing raw suburban culture with avantgarde Scandinavian design aesthetics.

Creativity and unconventional thinking is an embedded part of the company culture and the working environment aspires creativity, contribution, and collaboration.

<https://hankjobenhavn.com>

<https://www.instagram.com/hankjobenhavn>